Opportunity Proposal

Kaolin Mining in Khartoum State, Sudan

Summary:-

Extensive deposits of the mineral Kaolin are to be found all over Khartoum State from the very North (on the border of River Nile State) to the Southern, Eastern and Western parts. Kaolin is used in many manufacturing processes including paints, ceramics and tiles, porcelain and sanitary fittings, white cement and water filterisation.

The project involves investment in a mining facility to produce kaolin for local consumption and the distinct possibility of export to cover neighboring countries.

Industry :-

Kaolin production in the world is approximately 39 million tons (2008) and Arab countries produce only 506 thousand tons. The major importers of Kaolin are Japan, Canada, New Zealand, Italy and Mexico. Sudan imports up to 2.5 million USD yearly for paint manufacture only and thus there is a large market available for investors in this field. Prices are also quite good depending on the purity of the product which also determines its use.

The Product:-

Kaolin is a very important mineral used in many manufacturing processes (depending on its purity) and directly mined, filtered and packed to be sold on site.

Marketing :-

It is easy to market due to the large domestic demand available from local manufacturers as well as an available export market to neighboring countries due to logistics and infrastructure availability.
Production Plan:-

Production depends on finding the appropriate spot, doing the necessary investigations and finalizing investment procedures.

Organizational Structure:-

Depends on the investor building his operation as he sees fit.

Financial Plan:-

This also depends on the size of the deposit found as well as the plant size to be determined by the investor. The State does not have a minimum investment policy.

Orientation and Economic Efficiency:-

Not Applicable

Risks and Guarantees:-

Risks include :-

1. no power in remote areas
2. purity of the Kaolin deposit

Guarantees include:-

1. a strong Investment Act backed by political will implemented through a One-Stop-Shop system
2. Non-discrimination policy and other guarantees enshrined in Law.
3. Free movement of capital, profits and specialized labor.
4. Customs and other concessions provided.